

Basic knowledge contract and liability law for non-lawyers

The basic seminar is aimed at all actors in the supply-chain and is therefore particularly for the business processes such as purchasing, sales, development, quality but also for the management equally suitable.

Focus:

The seminar teaches you the essential legal basics.

Deepen or update your existing knowledge.

Learn to correctly assess the typical pitfalls.

Prevent liability risks and implement the do's and don'ts in your practice.

Selection of topics:

- Concluding of contracts
- Offers / orders / changes / Withdrawal
- Representation and signatory powers
- Life cycle of contracts
- Overview of common contract types
- Drafting of important contractual clauses
- Typical sources of error and "legal misinterpretation"
- Incoming Goods Inspection
- Meaning of the Specification sheet
- General Terms and Conditions - Small print with a huge impact
- Warranty vs. guarantee, Product liability and recall
- State of science and technology
- Default of delivery and payment
- Delivery stop
- Supplier and customer insolvency